



CURRICULUM VITAE

David Poole

Associate Finance Consultant

AREAS OF EXPERTISE

- A commercially focused, qualified accountant with an in depth operational knowledge of the FE sector and senior management experience gained in a large general FE College.
- Extensive experience at Finance Director level in SME businesses and public sector organisations.
- All round financial experience and strong financial systems and software skills.
- Knowledge of capital appraisals, team management and management of projects.

WORK EXPERIENCE

Large General FE College (February 2008 – November 2009, 12 month fixed term contract extended to Nov 2009)

Financial Controller

- Production of monthly management accounts including variance analysis reports.
- Carry out financial reviews of budget holders' performance.
- Managing cashflow.
- Assessment of new business opportunities and the costing of new products and services.
- Developing policies, process and procedures, reviewing procedures and internal controls and where appropriate make recommendations on changes.
- Monthly reconciliations including bank, debtor/creditor control accounts, fixed assets, depreciation, net book value, V.A.T., payroll, share capital, share premium, stock & leasing.
- Departmental reports for function heads on their individual department performance.
- Preparation of year-end statements.
- Preparation of budgets and business planning
- Ad hoc projects for management and board.
- Liaising with managers to help improve the supply of timely information from the finance department.
- Managing team of 11 finance staff.

Independent Consultant/Accountant (December 2004 – Jan 2008)

During this period David worked at a number of organisations which are listed below:

Learning and Skills Council

Fixed Term Contract: Audit Preparation and Budget Forecasting

- Reporting to the Treasury Manager focusing on fixed assets and current cost accounting, including the cost of capital.
- Set up a reporting structure for fixed assets acquisition, disposal, impairment and loss or theft.
- Budget forecasting of fixed assets including indexation, impairment and cost of capital.
- Established a reporting structure for assets under construction and project led expenditure and made recommendations for the future reporting requirements of the re-structured LSC.

Sala Holings Ltd.

Financial Controller

- Reporting to the M.D. focusing on the development of new business, financial and compliance reporting.
- Preparation of business plans including full financial projections, budgets, full profit and loss responsibilities including liaising with banks and company lawyers.
- Reviewed future corporate structure including process, internal controls and costing systems for the growth of the business due to acquisitions and assessed possible acquisitions and assisted in the negotiations, dealing with all parties to the negotiations.

PMD Ltd.

Non Executive Director

- Responsibilities included reviewing business opportunities for possible acquisition, attending audit meetings, assisting in the financial restructure of the business.
- Working with the M.D. to formulate a strategy for relocation that would be cost effective and utilise spare capacity in existing premises. This move enhanced the financial position of the business as well as giving shareholders added value.
- Compliance issues and financial review of the monthly accounts.

Britannia Movers International PLC (March 2001 – August 2003)

Financial Director/Company Secretary

- Full P&L responsibility including all financial/management accounts, statutory year-end reporting, liaising with auditors and tax authorities.
- Carried out fundamental review and re-structuring of company and group financial and organisational systems.
- Created business model and plan for achieving improved ROC.
- Advised on organic growth, developing turnover via thirty-five partners throughout UK.

- Worked closely with CEO and Board. Identified and took the lead in negotiating strategic acquisitions, including due diligence, compliance and exploring potential joint-ventures.
- Selected and project-managed Sequel-based operating software system to provide real-time access to financial management information.
- Examined tax and other implications of dividend policy and advised Board on appropriate changes, together with longer-term share structure.
- Reduced fx exposure by developing improved risk-averse policy.
- Advised CEO on structure and composition of Board

ET Ireland Ltd (September 1997 – March 2001)

Financial Director

- Streamlined information systems for producing monthly management/financial accounting reporting, controlled budgets and achieved rigorous compliance.
- Improved cash-flow by reducing number of debtor days.
- Developed strategic business plans, together with preparing and making corporate sales presentations to major international clients.
- Pivotal role project managing introduction of specialised software facility on greenfield site.
- Reported to Board on financial/operational viability and revenue potential for new business development initiatives, including joint-ventures and strategic alliances.

Independent Consultant/Financial Advisor (February 1990 – September 1997)

- Advised SME clientele on accounting and financial matters, including incorporating companies/organising partnerships and writing business plans, framing articles of association.
- Set up financial/management accounting systems.
- Audits, filing statutory and tax returns.
- Budgetary planning, treasury and fx management.

PROFESSIONAL MEMBERSHIPS

EDUCATION & QUALIFICATIONS

REFERENCES

Recent references are available on request.